Nestlé (Ireland) Pension Fund and the Nestlé European Pension Fund





Pension Changes - proposals

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Today



- Presentation for pensioner and deferred members:
 - Why is change essential?
 - What are the proposed changes?
 - How do they affect you?
 - What happens now?

Really important information -



- If you are a pensioner, your pension will continue to be paid at the same time each month
- The pension will also increase each year in the same way as it does now
- If you are a deferred pensioner, your pension at retirement will be calculated in exactly the same way as it now

Background



- Nestlé is committed to providing quality pension benefits for our members and employees in Ireland
- We want to provide pension benefits that are sustainable for the long-term
- We want to protect the benefits that members have built up in the past
- For our current employees we will continue to offer a defined benefit option for current and new employees, but on a new career average basis
- We believe that these proposals will set us apart from most other companies. Nestlé is committed to providing great pensions

What do we have now?



- Nestlé (Ireland) Pension Fund
- 791 members
 - 104 active members
 - 251 deferred pensioners
 - 436 pensioners
- About €61m of assets
- Significant deficit
- Final-salary design

Why is change essential



- The future economic outlook remains really tough
- The cost of providing the Company's current pension arrangements, which are on a final-salary basis, are significant and rising:

Increased volume of legislation and regulation

People are living longer

Lower investment returns in the future

Why is change essential?



- In a final-salary scheme the Company is responsible for making sure that the Fund has enough money
- Company takes on the 'risk' of providing these types of pension arrangements
- To ensure our pensions are sustainable for the long term the risks and costs of providing these pensions need to be shared
- As a result of all of these issues the Company has conducted a review of its pension arrangements both here in Ireland and in the UK

What is changing?

- Key changes will affect current and future active members' only – the Company will provide employees with new options for building up future pension (move from final salary to Career Average pension)
- Protect pensions that have already been built up all members
- These changes are planned to be effective from 1 April 2012
- Proposal to transfer all the assets and pensions from the current Fund to a Nestlé pan-European pension arrangement based in Belgium at the same date

Nestlé European Pension Fund

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- As part of changes, the Company has put a proposal to the Trustee to transfer the assets of the current Fund to an existing Nestlé pan-European pension arrangement based in Belgium – the Nestlé European Pension Fund
- This will allow Nestlé to consolidate / operate pension arrangements for several European countries within one pension arrangement
- More flexibility, more cost-effective, so helping ensure the long-term sustainability of our pension arrangements
- A new Irish Section will be created inside the Nestlé European Pension Fund.

Nestlé European Pension Fund

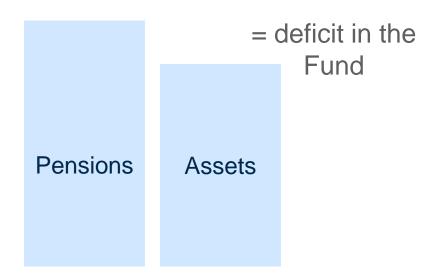


 When the transfer of assets takes place, the Company will make a significant additional payment to the new arrangement to ensure that the new Irish section is fully funded on a Belgian funding basis.

Financial health checks



- Valuations determine whether there is enough money to pay for all the past benefits that have built up.
- The Actuary compares the assets in the Fund with the value of all the past pension benefits (liabilities)



 Nestlé is responsible for paying contributions required to pay for any deficit that exists in relation to benefits earned in the past.

Nestlé European Pension Fund

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- This will provide greater financial security for all members and will allow the Board of the Nestlé European Pension Fund to start permitting early retirements from the Irish Section.
- The new Irish section will remain subject to Irish tax legislation
- Current administrative arrangements will not change.

Who will be affected?



- All members' benefits (actives, pensioners and deferreds) will be held by / paid from the Nestlé European Pension Fund from April 2012 onwards.
- Pensioners and deferred members will NOT be affected by any of the changes to future benefit design – these will only affect current and future active members of the Fund.
- Pensioners will continue to have their pension paid in the same way as at present
- The pension payable to deferred members will be calculated on the same basis as at present

What happens now?



- You recently received a letter dated 10 February outlining the proposal
- Company and Trustee will consider any formal written feedback received from members up to 9th March
- Company and Trustee will write to all members to provide details of the feedback received and inform them of the outcome of their deliberations and confirm the actual transfer date
- Assets and liabilities (pension benefits) of the Nestlé (Ireland) Pension Fund will transfer to the Nestlé European Pension Fund on the transfer date



